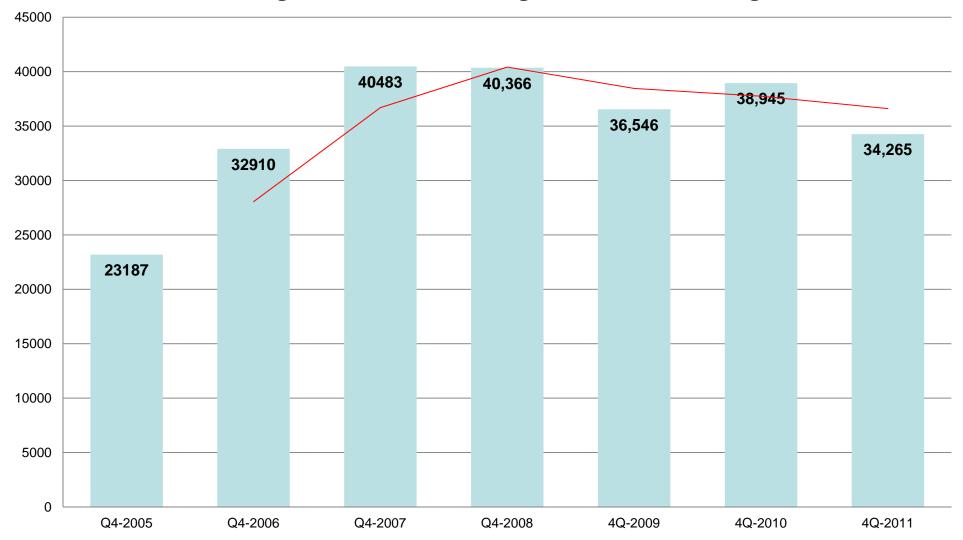
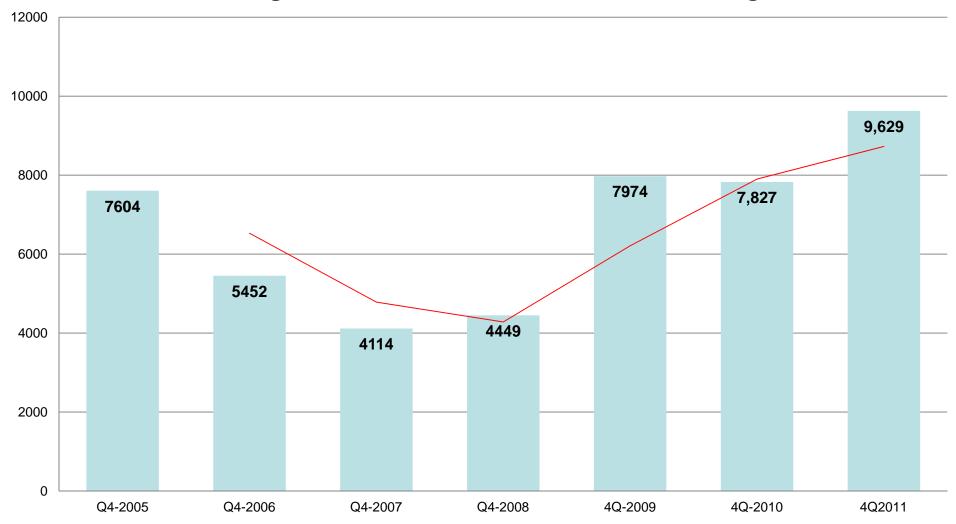
Chicagoland - Active Listings/Detached Housing



Real estate markets are seasonal and it is common that sellers remove their home from the market during the holidays, and relist their property after the beginning of the new year. The statistics show that throughout Chicagoland, the current number of active listings is at its lowest since the 4th quarter of 2006. The trendline points down, which is a good trend.

Chicagoland - Under Contract/Detached Housing



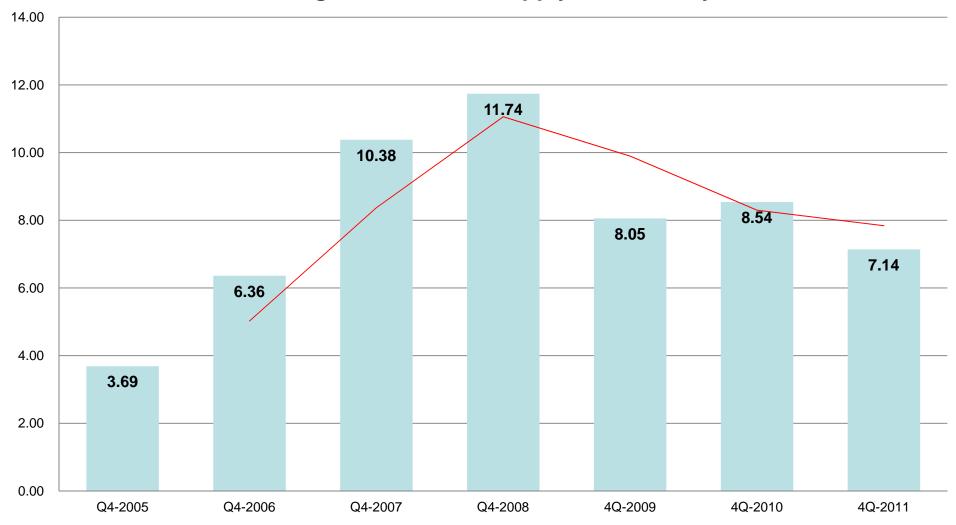
Real estate markets are seasonal and it is typical that fewer homes are under contract on January 1 because of the few buyers are active during the holiday/winter months. The statistics show that throughout Chicagoland, the current number of properties under contract is at its highest point since the current real estate recession began, which is very positive.

Chicagoland Sales Volume/Detached Housing



Since the Sales Volume statistic is annualized (taking a 12-month sample), there are no seasonal fluctuations that would occur in the graph. The statistics show that throughout Chicagoland, the number of homes to have sold in the past 12 months is at its highest rate since 2007, and has trended upward over the past 4 years since it hit rock bottom in 2008. This is a positive trend.

Chicagoland Months Supply of Inventory

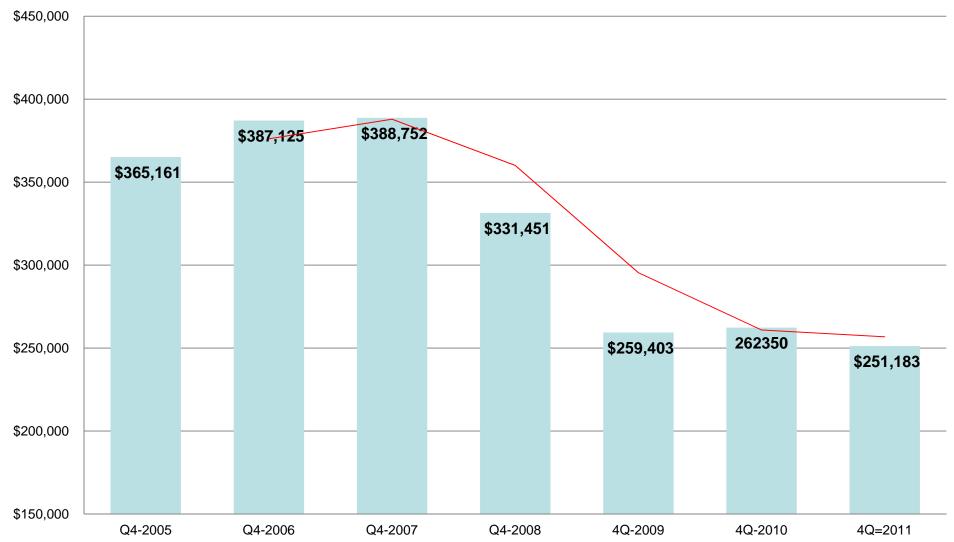


Real estate markets are seasonal and it is typical that the end of the 4th quarter each year has the lowest inventory level of the year because people remove homes from the market during the holidays, and few buyers are active during the holiday/winter months. The statistics show that throughout Chicagoland, the inventory level is at a 5-year low, which is very positive.

Source: A.L. Wagner Appraisal Group, MRED, Inc. & MLSNI, Inc.

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Chicagoland - Mean Sales Price/Detached Homes



Since the Mean Sales Price statistic are annualized (taking a 12-month sample), there are no seasonal fluctuations that would occur in the graph. The statistics show that throughout Chicagoland, the average sales price saw significant declines in 2008 and 2009, and general stabilization in 2010 and 2011 with very slight increase and decline noted.